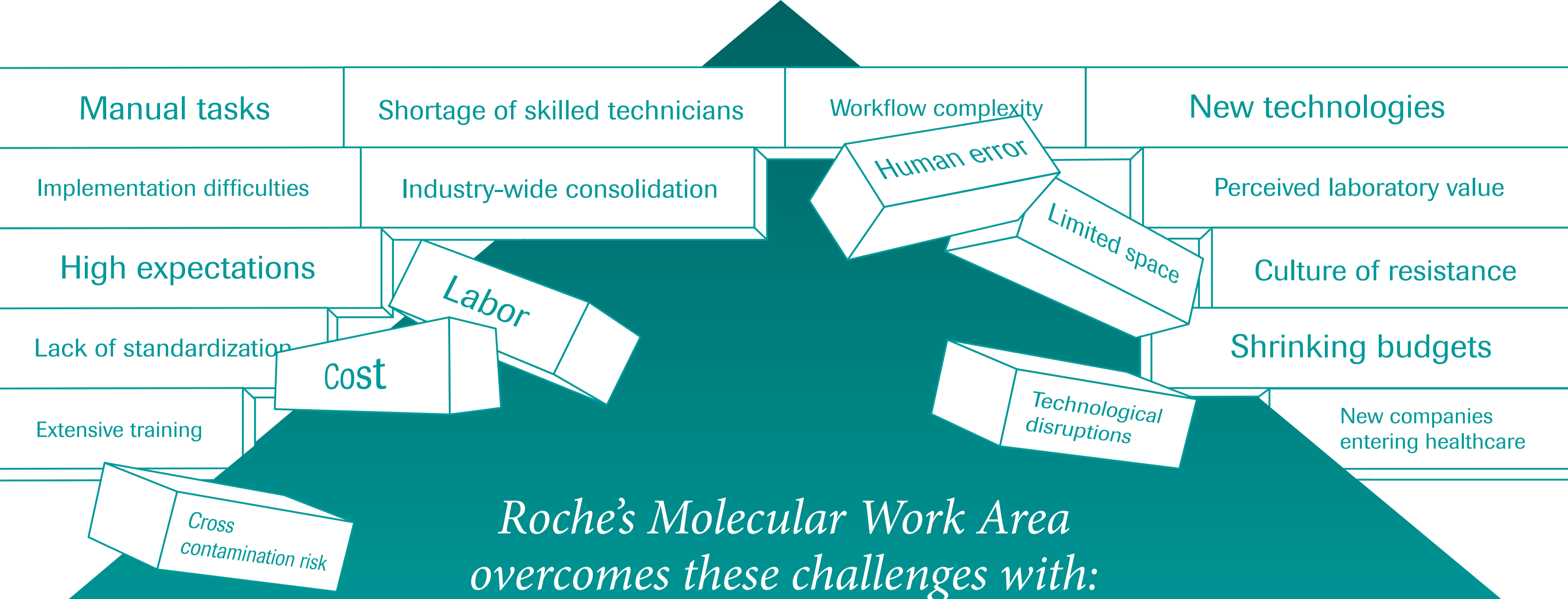


# Laboratories face several barriers to transformation



Roche's Molecular Work Area overcomes these challenges with:

## End-to-end automation

Eliminating unnecessary manual interactions from samples in to results out

## True consolidation

Leveraging a broad assay menu to streamline instrumentation, operations and processes

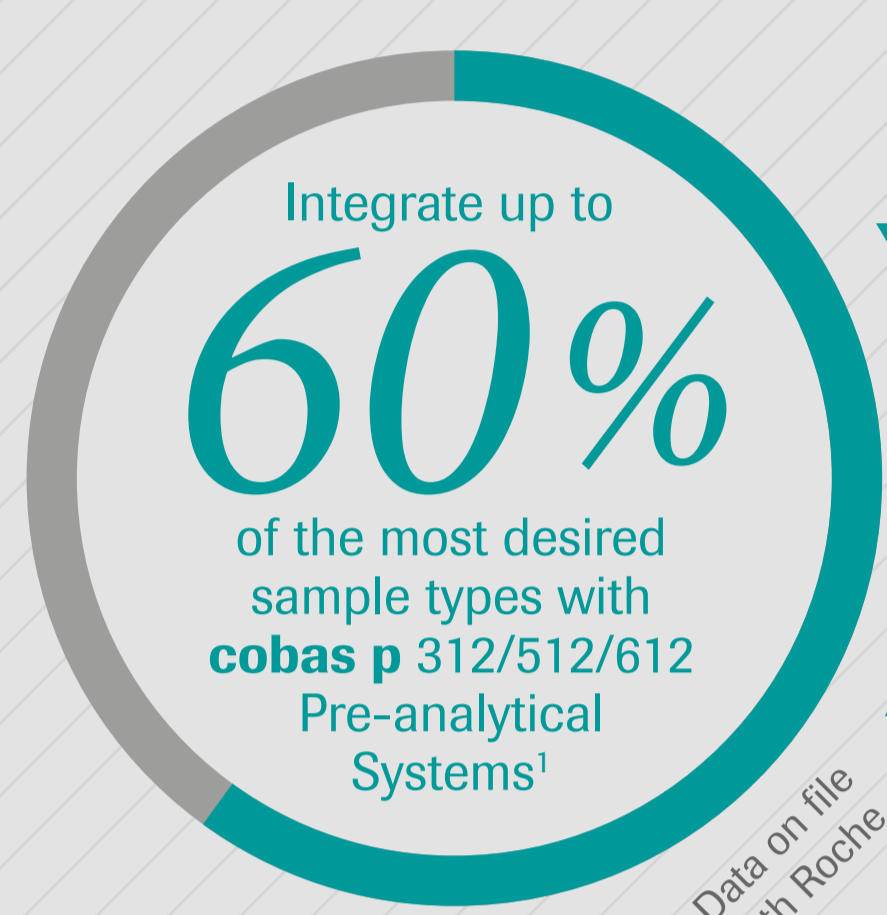
## Pre-analytical integration

Taking laboratories of every size to new levels of speed and efficiency

## Cross-disciplinary connectivity

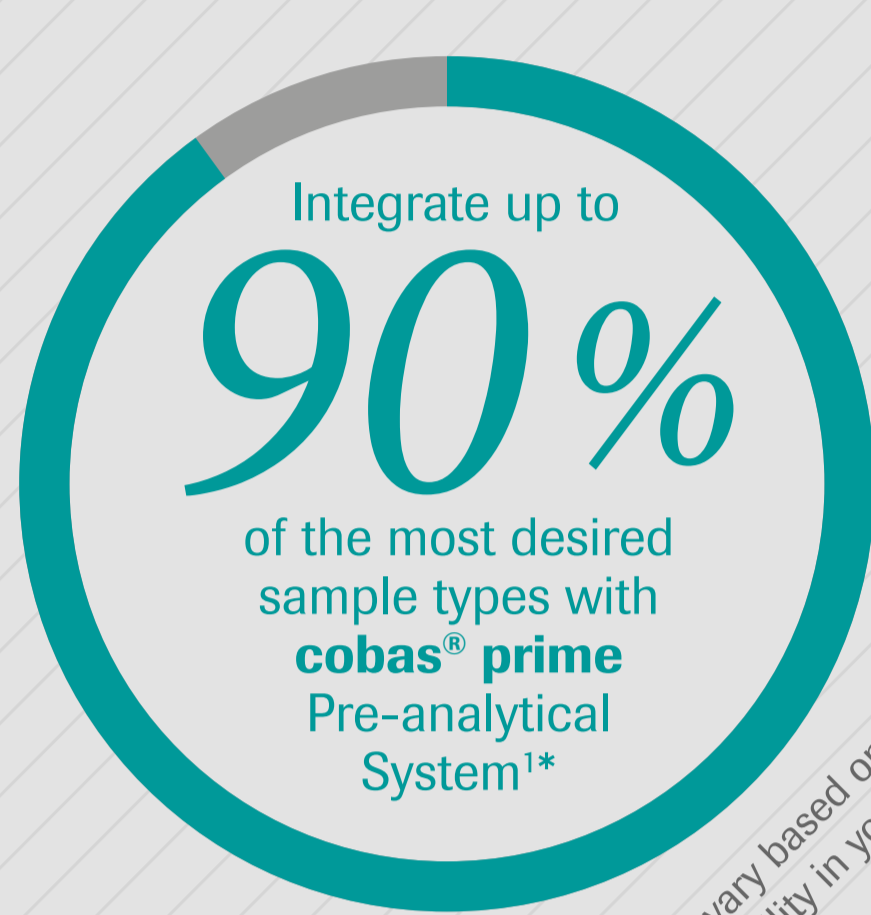
Making it possible to integrate molecular testing into your core laboratory

## Process more sample types more efficiently with integrated pre-analytics



1. Data on file with Roche

Consolidate IVD and open-channel assays to elevate your offering



\* May vary based on assay availability in your country

Resulting in greater than **90%** fewer manual steps<sup>\*\*</sup>

\*\* May vary based on assay availability in your country

## Gain additional efficiency with virtual connectivity

Experience total process control in one area with **cobas<sup>®</sup> infinity** laboratory solution<sup>1</sup>

|  | Serum Work Area | Molecular Work Area |
|--|-----------------|---------------------|
| Sample workflow engine                 | ✓               | ✓                   |
| Sample tracking                        | ✓               | ✓                   |
| TAT monitoring                         | ✓               | ✓                   |
| Lean validation                        | ✓               | ✓                   |
| Full traceability                      | ✓               | ✓                   |
| Integration of various lab disciplines | ✓               | ✓                   |

1. Data on file with Roche

### Integrating molecular testing can optimise:

- Automation
- Sample types
- Laboratory space

- ✓ Enable staff to focus on value-adding initiatives
- ✓ Leaner organisational setup
- ✓ Positive impact on cost structure
- ✓ Optimised staff use across disciplines



Increased productivity



Reduced cost



Improved quality



Proven performance with a clear path to success

[www.molecularworkarea.com](http://www.molecularworkarea.com)

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